

2011 List of Fastest-Growing Staffing Firms

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Introduction:

- The top 10 fastest-growing U.S. staffing firms had a median compound annual growth rate of 39.8 percent. Eight of the 10 firms focused on information technology staffing. The other two provided industrial staffing.
- Overall, 42 staffing firms posted compound annual revenue growth of 15 percent or more between 2006 and 2010. Twenty-seven of these 42 firms reported IT staffing to be their top segment.
- To qualify for the list, staffing firms had to post at least \$1 million in revenue in 2006 and have compound annual revenue growth of at least 15 percent between 2006 and 2010. All numbers are self-reported. However, firms in the top 10 fastest growing had to provide audited financial statements to verify the numbers or provide verification of the numbers on company letterhead when audited financial statements were not available. Firms were to report payrolling revenue on a net basis (excluding worker wages, taxes and benefits). For companies with managed service provider offerings, only MSP fees were to be reported and not pass-through revenue.
- Several firms narrowly missed making the list of fastest-growing staffing firms and may be on track to appearing on future lists. These are noted separately.

The data included in this report was collected through an online survey in May/June 2011.

2011 Fastest-Growing U.S. Staffing Firms

Ranked by compound average growth rate from 2006 to 2010

Rank	Company	Headquarters	Top staffing segment(s) served	2006 U.S. staffing revenue	2010 U.S. staffing revenue	Compound annual growth rate
1	WorkSource Inc.	West Des Moines, Iowa	Industrial	\$1,221,091	\$6,577,929	52.35%
2	Rose International	St. Louis	IT	\$45,000,000	\$205,000,000	46.09%
3	Pinnacle Technical Resources	Dallas	IT	\$44,000,000	\$188,000,000	43.77%
4	TekPartners/MedPartners HIM	Fort Lauderdale, Fla.	IT	\$10,522,400	\$41,466,211	40.89%
5	Insight Global	Atlanta	IT	\$98,978,000	\$388,023,000	40.71%
6	Industrial Labor Management Group Inc.	Huntington Park, Calif.	Industrial	\$5,065,110	\$18,884,117	38.96%
7	Digital Intelligence Systems	McLean, Va.	IT	\$46,874,000	\$165,500,000	37.08%
8	The Select Group	Raleigh, N.C.	IT	\$5,385,628	\$18,431,723	36.01%
9	Q Analysts	Santa Clara, Calif.	IT	\$5,700,000	\$19,100,000	35.30%
10	TalentBurst Inc.	Framingham, Mass.	IT	\$6,639,505	\$21,438,118	34.05%
11	Arrow Strategies LLC	Bingham Farms, Mich.	IT	\$6,800,000	\$21,800,000	33.81%
12	HealthCare Partners Inc.	Lawrenceville, Ga.	healthcare/locum tenens	\$6,375,390	\$20,338,995	33.65%
13	Amerit Family of Companies	Lafayette, Calif.	payrolling/independent contractor compliance	\$8,200,000	\$24,900,000	32.01%
14	Employment Plus	Bloomington, Ind.	Industrial	\$52,804,659	\$175,485,787	31.75%
15	Mindlance Inc.	Hoboken, N.J.	IT	\$13,500,000	\$40,000,000	31.20%
16	Portfolio Creative	Columbus, Ohio	marketing/creative	\$1,963,987	\$5,548,399	29.65%
17	InfoGroup Northwest	Lake Oswego, Ore.	IT	\$3,744,356	\$10,519,165	29.46%
18	EdgeRock Technologies LLC	Boston	IT	\$5,313,082	\$14,893,225	29.39%
19	Populus Group LLC	Troy, Mich.	payrolling/independent contractor compliance	\$16,900,000	\$46,800,000	29.00%
20	Akraya	Sunnyvale, Calif.	IT	\$12,000,000	\$32,500,000	28.28%
21	The Daniel Group	Houston	Industrial	\$10,500,000	\$27,500,000	27.21%
22	American Cybersystems Staffing	Duluth, Ga.	IT	\$45,000,000	\$130,000,000	26.62%
23	Artech Information Systems	Cedar Knolls, N.J.	IT	\$111,381,178	\$271,604,409	24.96%
24	Beacon Hill Staffing	Boston	IT, legal	\$29,000,000	\$67,100,000	23.33%
25	Bradsby Group	Denver	direct hire	\$6,001,455	\$13,523,620	22.52%