A CLOSER LOOK

Women-owned businesses – by the numbers

29% of all privately held firms are majority owned (51% or more) by women

7.2 million firms are majority owned by women

7.3 million employees work for majority women-owned businesses

$1.1 trillion in sales was generated by majority owned women businesses in 2008

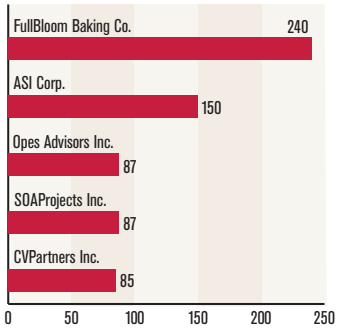
3% of women-owned firms have revenues of $1 million or more compared with 6% of men-owned firms

66% of privately held majority women-owned firms are in the service sector, compared with 14% in retail trade and 7% in rentals, leasing or real estate

SOURCE: NATIONAL WOMEN'S BUSINESS COUNCIL

Biggest valley employers

Newark-based FullBloom Baking Co., a new entrant to the list, employs the most workers in Silicon Valley, followed by the No. 1 company in terms of revenue, ASI Corp, a computer components distributor based in Fremont. Financial and executive search firms round out the top five local employers.



SOURCE: BUSINESS JOURNAL RESEARCH

▶ FYI

Casto Travel Inc., which ranked No. 2 on the list last year with $155.7 million in revenue in 2008, declined to participate this year. And Naprotek Inc., which ranked No. 18 with $9.5 million, did not submit in time for the list.

Women-Owned Businesses

In Silicon Valley* — ranked by most recently completed fiscal year revenue

Rank 2009 rank	Company Address Phone, website	Most recent fiscal year revenue/ fiscal year end date	Employees in Silicon Valley/ companywide	Percent women-owned/ Silicon Valley employees who are female	Nature of operations Majority owner(s) Year established
1 1	**ASI Corp.** 48289 Fremont Blvd., Fremont 94538 510-226-8000, www.asipartner.com	$1.2 billion 12/31/09	150 500	51% 49%	Computer hardware and software components Christine Liang 1987
2 3	**Integrated Archive Systems Inc.** 1121 N. San Antonio Road, Suite D100, Palo Alto 94303 650-390-9995, www.iarchive.com	$120.1 million 12/31/09	35 60	100% 60%	Data management specialists Amy Rao 1994
3 4	**ATR International Inc.** 1230 Oakmead Parkway, Sunnyvale 94085 408-328-8000, www.atrinternational.com	$45 million 12/31/09	40 52	51% 85%	Temporary staffing, contingent work force mgmt. Maria Novoa 1988
4 7	**Stellar Solutions Inc.** 250 Cambridge Ave., Suite 204, Palo Alto 94306 650-473-9866, www.stellarsolutions.com	$34.1 million 12/31/09	29 128	100% 26%	Aerospace engineering services Celeste Ford 1995
5 9	**Akraya Inc.** 840 W. California Ave., Suite 220, Sunnyvale 94086 408-907-6400, www.akraya.com	$32.2 million 12/31/09	25 50	61% 83%	Professional staffing services Sonu Ratra 2002
6 NR	**FullBloom Baking Co.** 6500 Overlake Place, Newark 94560 800-201-9909, www.fullbloom.com	$32 million 12/31/09	240 240	100% 53%	Bakery Karen Trilevsky 1989
7 5	**Atlantic Pacific Travel/Travel Leaders** 950 S. Bascom Ave., Suite 3120, San Jose 95128 408-297-6600, www.atlanticpacifictravel.com	$31.5 million 12/31/09	46 62	55% 98%	Travel agency Lois Van Dyck 1979
8 6	**EK Health Services Inc.** 992 S. De Anza Blvd., Suite 101, San Jose 95129 877-861-1595, www.ekhealth.com	$30 million 12/31/09	[illegible] [illegible]	100% 65%	Workers' compensation managed care organization Eunhee Kim 1998
9 8	**CVPartners Inc.** 2131 Landings Drive, Mountain View 94043 650-625-9600, www.cvpartnersinc.com	$22.6 million 12/31/09	85 160	51% 56%	Executive search and consulting Nancy Baltzer Gray 2002
10 15	**PROVISTA Software International Inc.** 39210 State St., Suite 100, Fremont 94538 510-794-1884, www.provista.com	$18.5 million 12/31/09	6 11	95% 33%	Software value added reseller Joanne Taylor 1985
11 NR	**Opes Advisors Inc.** 555 College Ave., Palo Alto 94306 650-319-1600, www.opesadvisors.com	$18.1 million 12/31/09	87 302	57% 75%	Financial and mortgage advisory firm Susan McHan 2004
12 10	**DirtMarket/Tucker Engineering** 37 S. Fourth St., Campbell 95000 408-395-1490, www.dirtmarket.com,www.tuckerenginc.com	$14.6 million 12/31/09	65 85	67% 20%	Engineering, earthwork contractor, dirt sales Lesley Matheson 1999
13 NR	**Spectrum Lithograph Inc.** 4300 Business Center Drive, Fremont 94538 510-438-9192, www.spectrumlithograph.com	$11.9 million 9/30/09	46 46	51% 51%	Commercial printer Fernanda Pereira 1981
14 12	**ProTrials Research Inc.** 444 Castro St., Suite 900, Mountain View 94041 650-864-9180, www.protrials.com	$11.8 million 12/31/09	30 80	100% 90%	Clinical research organization Jodi Andrews, Inger Arum 1996
15 20	**Crawford Communications Group** 10300 S. De Anza Blvd., Suite B, Cupertino 95014 408-343-0200, www.crawfordgroup.com	$11.5 million 12/31/09	80 95	100% 95%	Marketing consultant services Judy Crawford 2000
16 14	**Universal Sweeping Inc.** 760 E. Capital Ave., Milpitas 95035 408-295-9688, www.universalsweeping.com	$10.6 million 12/31/09	40 60	51% 28%	Property maintenance Gina Vella 1958
17 NR	**RoseRyan Inc.** 35473 Dumbarton Court, Newark 94560 510-456-3056, www.roseryan.com	$10 million 12/31/09	60 60	100% 65%	Finance and accounting consulting Kathy Ryan 1993
18 17	**Duarte Design Inc.** 161 E. Evelyn Ave., Mountain View 94041 650-964-6745, www.duarte.com	$9.7 million 12/31/09	61 70	51% 30%	Presentation design/development services Nancy Duarte 1988
19 21	**ROI Communication Inc.** 5274 Scotts Valley Drive, Scotts Valley 95066 831-430-8170, www.roico.com	$9.4 million 12/31/09	55 102	100% 80%	Communication consulting firm Barbara Fagan-Smith 2001
20 NR	**SOAProjects Inc.** 455 N. Whisman Road, Suite 100, Mountain View 94043 650-960-9900, www.soaprojects.com	$8.9 million 12/31/09	87 120	61% 38%	Certified public accounting and advisory firm Manpreet Grover 2004
21 13	**Syl-Mar Construction** 1310 Tully Road, Suite 114, San Jose 95122 408-293-7969, www.sylmargc.com	$8.6 million 12/31/09	16 16	55% 19%	Commercial and industrial contractor Mitra Soleymani 1985
22 19	**Gleim the Jeweler** 111 Stanford Shopping Center, Palo Alto 94304 650-325-3533, www.gleimjewelers.com	$7.8 million 12/31/09	25 25	100% 52%	Retail jewelry Georgie Gleim 1931
23 11	**Alumawall Inc.** 1701 S. Seventh St., Suite 9, San Jose 95112 408-292-6353, alumawall.com	$7.2 million 5/31/10	25 30	80% 10%	Installers/fabricators exterior metal panels Lori Warda 1984
24 23	**The Stephenz Group Inc.** 75 E. Santa Clara St., Ninth Floor, San Jose 95113 408-286-9899, www.stephenz.com	$6.8 million 6/30/10	28 30	100% 55%	Brand communications/advertising Barbara Zenz, Stephanie Paulson 1981
25 NR	**Beta Soft Systems Inc.** 39111 Paseo Padre Parkway, Suite 202, Fremont 94538 510-744-1700, www.betasoftsystems.com	$6.3 million 12/31/09	80 140	51% 40%	Technology staffing agency Ritu Mangla 2005

*Silicon Valley includes: Santa Clara County; Fremont, Newark and Union City in Alameda County; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County; and San Benito, Santa Cruz and Monterey counties. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

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NOTES: ‡ - Did not disclose. NR - Not ranked.
Information obtained from company representatives.

If your company would like to be considered for next year's list, or if there are any corrections or additions, write to:
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